

Johnson Controls, Inc.
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April 4, 2018

Johnson Controls will implement an average 7.3% price increase for Americas region on its non-Tyco branded Resale Products effective May 1, 2018.

Dear Valued Customer,

Johnson Controls continuously strives to contain and minimize costs in an effort to pass these savings on to our customers. Due to increases in OEM costs, it was deemed necessary to implement a price increase on our non-Tyco branded Resale products effective May 1, 2018.

This pricing change will impact the non-Tyco branded Resale Items as follows:

- All orders placed prior to May 1st will be processed at current price levels.
- All orders placed on or after May 1st will be processed at new price levels.

Updated price books in both PDF and Excel format will be available at www.tyco-fire.com on or before the effective date.

If you have any questions, please contact your Johnson Controls representative. Thank you for your continued support.

Sincerely,

A handwritten signature in black ink, appearing to read "Michael Mottice".

Michael Mottice
Director of Sales - Americas